FLUX

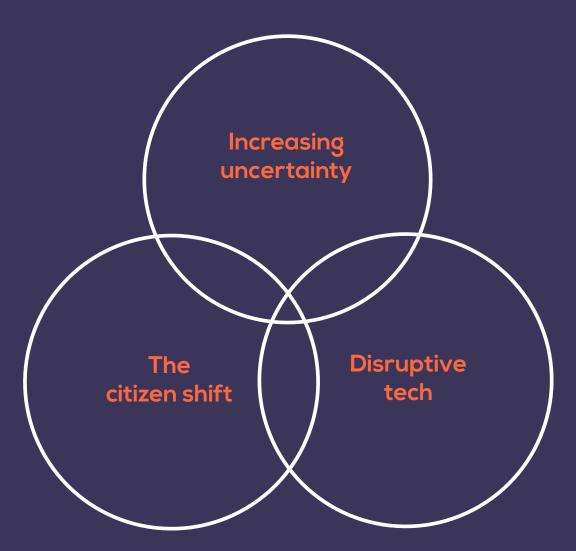
# There is nothing permanent except change. All is flux.

Heraclitus, Greek Philosopher, c. 535 BC - c. 475 BC

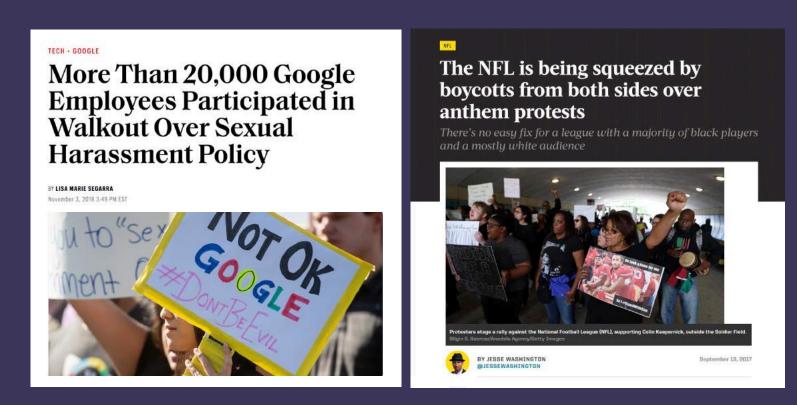
We share the insight and deliver the training you need to lead and succeed in our ever-changing working world

WHY WE EXIST

## Organisations today face a triple threat...



## Don't believe us, just ask Google, NFL, Uber...





## Which presents a triple imperative...



### <sup>1</sup> Responsible leadership imperative

#### Empathic leaders as ethical leaders:

Studies by the Management Research Group reveal empathy is the strongest predictor of ethical leadership behaviour out of 22 competencies, and one of the most robust predictors of senior executive effectiveness. Gourguechon, 2017

### Leading with confidence in uncertainty:

"CEOs now need to be flexible, systemic thinkers, and comfortable with uncertainty, complexity, and constant change." Saïd Business School

### Leaders making decisions *with*, not for teams:

"80% of companies predict a rise in workforce activism, with 95% expecting an increase in workers' use of social media to amplify their voice." Herbert Smith Freehills.

Today, workers are citizens who demand "freedom not just to choose between the options offered to them; but also to play an active, creative role in shaping what those options are." New Citizenship Org

## <sup>2</sup> Cognitive agility imperative

### A growing skills gap:

"By 2022, 54% of all employees will require significant re- and upskilling."

"Learning agility will be needed on the part of workers as they shift from the routines and limits of today's jobs to new, previously unimagined futures." WEF

#### Nimble minds, dynamic business:

"We have found that learning agility is the leading predictor of success, number one above intelligence and education." Laszlo Bock, former Senior Vice President HR of Google

### Different jobs, not less jobs:

"Although intelligent machines are beginning to automate more complex, higher-skilled work, humans are still needed. There are three "Bottlenecks" to automation: perception, manipulation, creativity and social intelligence." Frey & Osborne

"Interpersonal, creative, cognitive, and systems skills are likely to be particularly in high demand in the future. There will be immense opportunities for people who combine creative, technical, and social skills like empathy." Nesta

## <sup>3</sup> Community imperative

#### Communities that make a difference:

"Whether it is the commercialisation of public space or increasing working hours that reduce time for social activity, we live in a society in which we are all increasingly socially isolated and lonely, destroying one of the key mechanisms available to protect against mental anguish." Futurist, Richard Eckersley

### A meaningful purpose:

"9 out of 10 people are willing to earn less money to do more meaningful work." Harvard Business Review

#### The rise of conscious consumerism:

"Consumers are increasingly changing their lifestyles to minimise their personal impact, with 65% now thinking it's very important to contribute to the community they live in, up from 59% in 2011." Global Web Index

"Over the past 10 years, brands with meaning have outperformed the stock market by up to 206% and purpose can increase shareholder value by \$1 billion." Havas, Project ROI

WHAT WE DO

## Develop leaders, teams and organisations



### What we provide...

### **Curated insight**

For the competitive advantage in an increasingly saturated market

### 1:1 leadership coaching

For progressive leaders to learn and practice complex, systems thinking

### Cognitive skills training

For teams to practice the higher cognitive skills necessary for continual adaption in times of uncertainty, while developing relevant solutions to current / anticipated problems

### Social impact partnerships

For organisations to positively impact social mobility & equality



It is our civic responsibility to curate insight & build relevant resources that are free and open source.

### Visit

fluxfutures.com/insight to access our latest insight reports, tools, and podcasts.





## 2 1:1 Leadership coaching

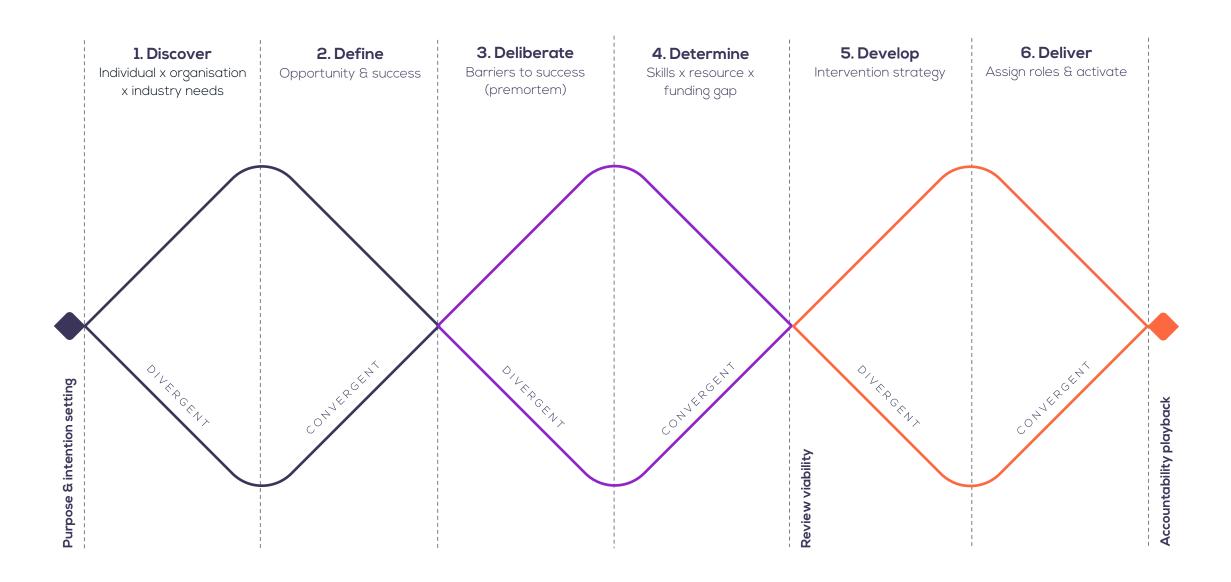
We work with leaders of all stages in all industries to succeed by...

- Running dynamic, agile business
- Developing purposeful, connected, well communities
- Leading with confidence in uncertainty
- Making decisions with (not for) others
- Committing to inclusive and accessible training for all

## Cognitive skills training

### We work with teams of all levels in all industries to succeed by...

- Reconnecting to a common purpose
- Mobilising human capital with a world-first design thinking method<sup>1,2</sup>
- Practicing creative, technical, & social skills to design relevant solutions to complex problems
- Networking complementary skills and strengths
- Holding themselves mutually accountable to shared performance goals



"Interpersonal, creative, cognitive, and systems skills are likely to be particularly in high demand in the future. There will be immense opportunities for people who combine creative, technical, and social skills like empathy."

### Nesta

## Social impact partnerships

### We partner corporate organisations with meaningful social impact by...

- Working in disadvantaged communities
- Paying forward resources and training to socially excluded 'could be' leaders
- Providing access to entrepreneurial workshops and mentoring
- Mobilising forgotten talent and human capital
- Helping to achieve equitable working futures for all

HOWWEDOIT

### A Flux partnership in 5 steps

- 1. Conduct GAP analysis
- Using custom assessment tool
- Strategic interviews
- Analysis of incumbent pulse/employee survey data
- 2. Identify opportunities & playback recommendations
- 3. Design & deliver tailored programme
- 4. Repeat GAP analysis & review (6, 12 months later)
- 5. Onboard & train internal stakeholders to deliver sprint method

MEET THE EXPERTS

### Who we are

A collective of creative, systems thinkers all passionate about responsible business – researchers, scientists, strategists, coaches, design sprint facilitators.

Led by business-for-good activist, **Lucy Hackshaw.** 



WHO WE WORK WITH

## World-class organisations

Amazon, Barnardo's, British Business Bank, British Fashion Council, Coutts, Creative Industries Federation, Forbes, Google, Harrods, HMPPS, Imperial College London, Jaguar Land Rover, John Lewis, London Fashion Week, Mind, Morgan Stanley, NHS, RNLI, Selfridges, Stylist, Soho House, Trailblazers, The Conduit, Quilter, UAL







Building a better working world

Ouilter Imperial College London



## World-leading individuals

"Flux, characterised by its detailed consideration of stakeholders, delivers a very high level of professionalism, creativity and stakeholder engagement, and never fails to support a team to design a relevant solution to a challenge."

Peter Childs, Founding Head of School, Dyson School of Design Engineering, Imperial College "My Flux coach was very insightful.
Their style was compassionate,
impactful, and they seemed unafraid
of holding me accountable. Most
importantly, they helped me access
my curiosity to overcome things that
were holding me back. I highly
recommend Flux!"

Mark Somen, Global CEO, The Conduit Previously, US Head of Operations, Soho House

## Case study 1



**Objective**: New leader brought in to innovate traditional processes at global investment bank, and shift team culture

**Deliverables**: 1:1 Leadership coaching programme focused on onboarding, stakeholder engagement, trust and buy-in, leadership persona development, design and implement a new client acquisition strategy

**Results**: Established trust, neutralised team conflict, won advocacy and budget to rollout industry-first acquisition strategy

## Case study <sup>2</sup>



**Objective**: Bring together a diverse, systems thinking community to help solve the biggest working-world problems leaders face today

**Deliverables**: Quarterly meetups at Imperial College, co-hosted by industry experts, thought leading talks, design thinking sprints, peer networking

Results: Social connection, peer collaboration, improved creative, technical, & social skills, wider social impact

## Case study 3

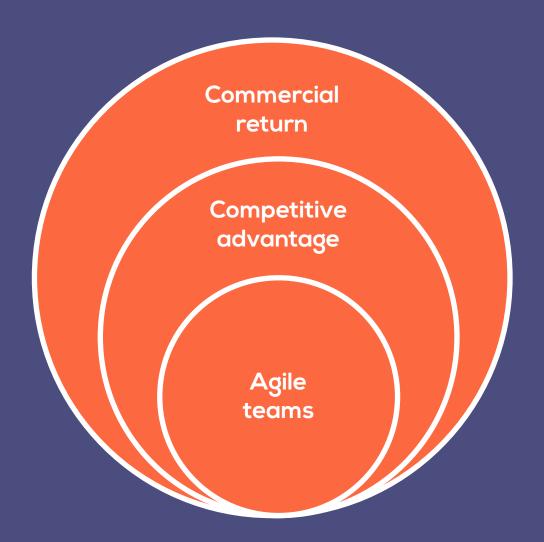


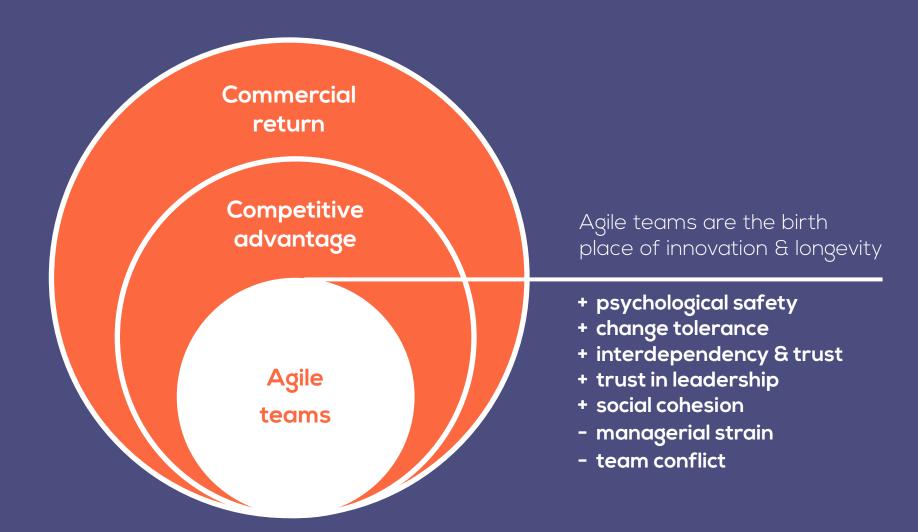
**Objective**: Build and launch new, domain-changing consultancy brand

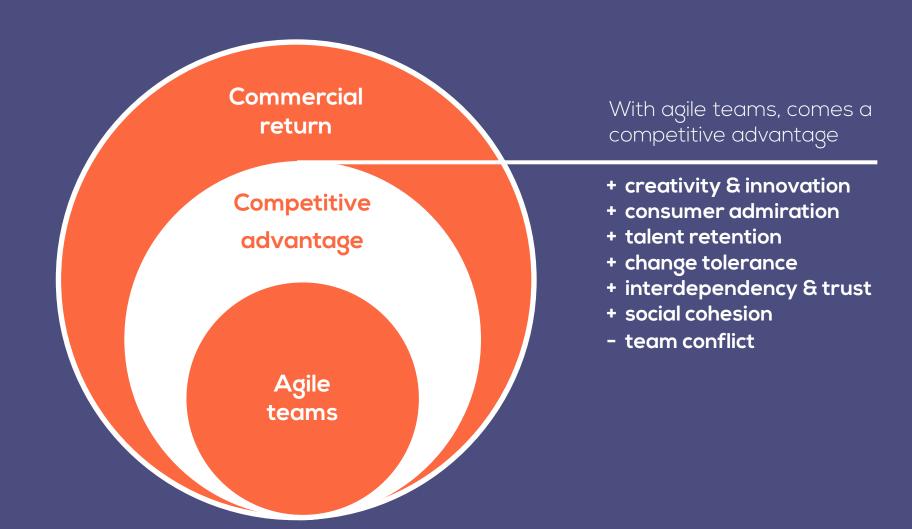
**Deliverables**: Design thinking sprint series ran over 6 weeks to develop founder vision, determine industry and audience needs, develop organisational purpose, identify client acquisition opportunities, create a visual brand identity brief

**Results**: Deliverables achieved & European speaking tour confirmed to profile new brand & founder as thought leader

WHYINVESTIN THIS?







Commercial return Competitive advantage Agile teams

With a competitive advantage, commercial return is possible

- + productivity
- + consumer spend
- absence & health premiums
- spend on wellbeing perks
- staff turnover & recruitment
- risk of disruption
- risk of market share loss

**Commercial** return Competitive advantage Agile teams

- + evp validation
- + employee engagement
- + measurable social impact
- + company purpose buy-in

"Rehiring costs represent around 12% of a company's expenses with up to 40% for businesses that have a high turnover rate." EY, 2019 WHY FLUX?

## We're achieving lasting social impact

Working with you enables us to deliver entrepreneurial training for young people in prison so they can access equitable work and legacy positive futures upon release

### The current reality

13,496 young adults (aged 18-24) are in prison in England and Wales

The current prepare for work curriculum in prisons is ineffective

Only 17% of people are in PAYE employment a year post release

### The opportunity

The unrealised human capital in prison is huge

Excluded young people often have transferable skills, inc. strategic problem solving and change tolerance

Upon release, entrepreneurial young people experience fewer barriers, and greater wellbeing from meaningful work



# Ask us anything.

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